

## Apteco PeopleStage Campaigner Course

## **Main Course Content**

Delegates will learn how to use the PeopleStage flow diagram to plan and execute marketing campaigns.

- Getting Started
  - What is PeopleStage?
  - Introducing concepts and functions
- Creating Simple and Multi-Stage Campaigns
  - · Audience selection and constraints
  - Using multiple content types
  - Identifying email responses
  - · Costs and controls
  - Campaign attributes and keycodes
  - Identifying responders and non-responders
  - Using a test run
- Reports and Analysis
  - Marketing and scheduling reports
  - · History and settings views
  - Analysis in FastStats
  - Marketing automation
- Practical Scenarios
  - Design objectives and constraints
  - Considering your individual environment

## **Pre-requisites**

It is recommended that delegates wishing to attend this course should first complete the FastStats Analyser Standard user training.

