



Apteco
INSIGHT INTO ACTION



Apteco platform

Let's make healthcare personal

We harness our foundations in marketing technology to deliver tailored, intelligence-led healthcare communication programmes.





**We empower people
to take control of their
health and receive
interventions when
they need them.**



Healthcare data doesn't just offer insights into population health and clinical analysis.

It can help encourage behavioural change and support prevention too.

We help you use your data to:



Build communication initiatives



Deliver improved experiences to people and patients

Apteco's aim is to help you use insights to redesign care pathways, giving you the tools to develop strategic communications so people make better lifestyle decisions, live healthier lives, and receive interventions when needed.

Why? With the Apteco healthcare platform you can:



Put public health communications and long-term condition management at the centre of your population health strategy



Nudge people towards healthier lifestyle choices and intervene where and when they need it



Create capacity in your workforce

Why choose Apteco?

Apteco's history stems from the commercial sector, and has expanded to provide customer data insights and campaign automation solutions to data scientists, marketers and charities all around the world.



Experience

We've been helping companies put data at the heart of their business for over 35 years. And we're still doing it today because it's what we do best.



Insight

We've got all angles covered, enabling you to analyse data from multiple sources to help you master your patient and population data.



Integrity

We're passionate about always doing the right thing – with our customers, our partners, our colleagues, our technology, and your data.



Loyalty

At Apteco it's just as much about the people as it is the technology. We recognise and reward loyalty, understanding that the best results come from true partnerships.



Knowledge

Simply put, we're pioneers in actionable data. We create industry-leading tools to help you spend more time focusing on what you do best.



Cutting-edge

We're constantly investing in groundbreaking technologies and adding new functionality to our software. Technology is constantly changing, and we're committed to being at the forefront of innovative solutions and great usability.

Improve healthcare engagement with Apteco

Apteco software is designed to allow you to quickly explore and extract actionable insights from even the largest data sets. You can create patient and population segments for relevant targeting by effortlessly analysing:



Population health



Clinical data



Behavioural insights



We know that finding the time and resources to deep-dive into data is a common problem in healthcare. Apteco software gives you fingertip access to data and insights, so you can provide personalised care on a one-to-one level.

For example, you can send people gentle, regular updates to remind them what they can do to improve their wellbeing and reduce the risk of poor health.

Apteco makes it easy for you to automate relevant, timely messages, such as alerts to warn people of low air quality or adverse weather patterns. You can then track engagement and response rates from an intuitive dashboard, making long-term condition management much simpler.

All of which means you can:



Improve the accuracy and effectiveness of your communications



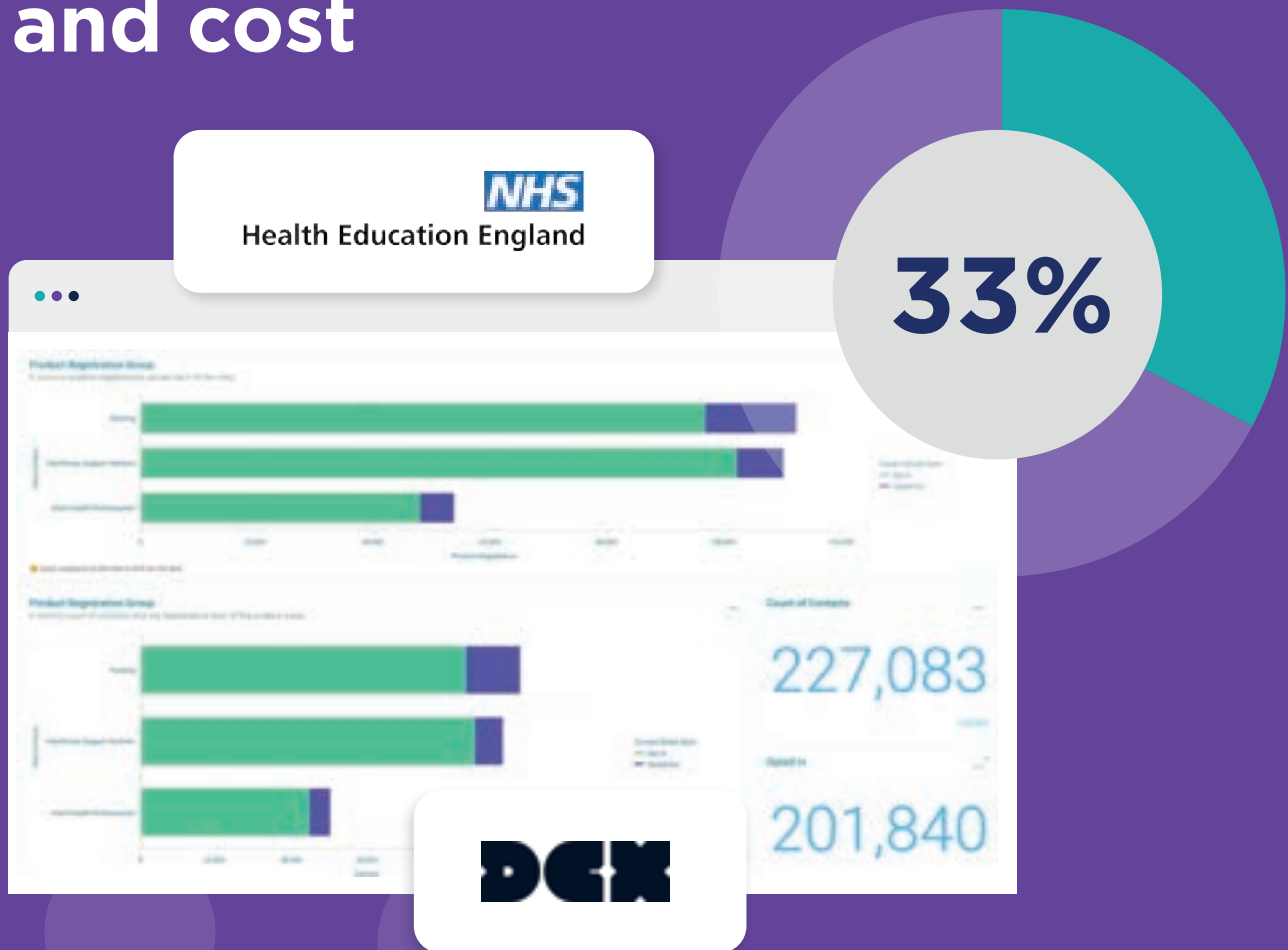
Build confidence, health literacy and independence



Increase the likelihood of positive outcomes and behavioural change



Health Education England and Paragon DCX save up to 33% campaign effort and cost



The challenge

Health Education England (HEE) received data separately from a range of different sources, all of which were disparate and siloed. Reports were in the form of linear Excel spreadsheets. Marketing communications were delivered through SQL scripts and API connections to the email service provider – with lengthy code that was difficult to put through a QA process in a timely manner.



The Apteco solution

HEE now uses Apteco software to:



Understand potential audiences and quickly access performance reports through dashboards



Display data in a way that is more visual, accessible, and easy to understand



Create a single customer view for easy and fast data analysis and campaign creations



Deliver campaigns based on sign-up preferences and areas of interest



Save time and money when repurposing existing campaigns



More efficiently build end-to-end customer journeys



Create rules for more complex journeys



“Apteco software has led to many benefits for HEE. We’ve seen a decrease in turnaround times on complex user journeys, meaning savings to the taxpayer. Possibly the greatest benefit is access to real-time data allowing us to respond to stakeholder data requests immediately and think more strategically about future campaigns.”

Darren Aldrich, Head of Communications, NHS Health Careers

The benefits for HEE



Faster reporting capabilities

More efficient processes and speedy creation of reports to aid decision-making.



Improvement to data efficiency

Reduction of database latency by 86% and reduction of report build times and cost by 90%.



Commercial and workload improvement

Dramatic improvement in the amount of time needed to build a complete customer communications journey. Reduced campaign development effort and cost by up to 33%.



Meaningful communications plan

Successful delivery of highly targeted email communications and recruitment campaigns to drive action.

Start building your **vision** for strategic healthcare communications

Why Apteco?

Apteco software is developed in-house and is specifically built for fast ingestion and analysis of big data sets, so we're a safe haven for those drowning in data.

Why start now?

Apteco can help healthcare providers to improve health outcomes by being part of a solution that allows you to better understand and proactively manage patient and population healthcare.







**We give you the tools to
deliver an outstanding
experience. To every
person. Every time.**





Learn more at:

apteco.com.au/healthcare



Apteco
INSIGHT INTO ACTION

Apteco Australia Pty Ltd

Level 2, 99 Macquarie Street, Sydney, NSW 2000

General enquiries

Tel: +61 (0) 2 8355 2524

Email: info@apteco.com.au

apteco.com.au

